



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

December 22, 2013

Diamond Producers (\$50,000 & Above)

Platinum Producers (\$30,000 - \$50,000)

Wroblewski, Robert M.	SOS Insurance Group	\$46,395	19
Concklin, Ron	Rosenberg-Concklin, Inc.	\$44,092	21
Ahlbum, Jon	The Ahlbum Group	\$43,138	13
Hatton, Catherine E.	Long Island Insurance Solutions	\$33,996	12
Lemar, Mike	Sunshine State Agency	\$30,952	13

Gold Producers (\$10,000 - \$30,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$26,620	12
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,461	6
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$20,712	2
Shackelford, Edward L.	The Assurance Group, Inc.	\$20,172	8
Wildgoose, Jevanka J.		\$12,984	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$11,556	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$11,544	1
Maisto, Stephen	Maisto Insurance Agency	\$11,516	3
Haft, Gary S.	JMH Advisors, Inc.	\$10,128	1

Silver Producers (\$5,000 - \$10,000)

Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$8,988	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$8,842	1
Stamper, John W.	Choice Plus Benefits	\$8,604	1
Klein, Harris L.	Klein Insurance Agency	\$8,232	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$8,114	3
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$7,924	4
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$7,784	1
Roberts, Cynthia S.	Roberts Insurance Agency	\$7,292	2
Centurion Agency, Ltd.		\$6,806	2
Ulayyet, Fahed M.	Ulayyet Insurance Agency	\$6,792	1
Norgard, Chad M.	Norgard Insurance Group	\$6,624	1
Paul Berger Insurance Agency, Inc.		\$6,368	1
Webster, Larry L.	Webster & Associates, Ltd.	\$6,132	2
Siddique, Nayeem M.	Siddique Insurance Agency	\$6,048	2
Croft Senior Services, Inc.		\$5,660	2
Washwick, Karl	The Washwick Agency, Inc.	\$5,420	1
Averill, Steven B.	Averill Insurance Agency	\$5,400	1

Bronze Producers (\$2,500 - \$5,000)

London, Claire	London Insurance Agency	\$4,728	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$4,663	1
Schwartz, Scott J.	Insurance Protection Services	\$4,603	1
Maisonet, Joseph	Maisonet Insurance Agency	\$4,512	5
Diaz, Jesus Jr.	Diaz Insurance Agency	\$4,308	1
Carran, John Steven		\$3,908	2
Contemporary Employee Plans, Inc.		\$3,900	1
Collins, Robert D.	Collins Insurance Agency	\$3,732	2
Centerstone Insurance & Financial Svcs.		\$3,569	1
Gustafson, Erick S.	Gustafson Insurance Agency	\$3,480	1
Robbins, Philip L.	Robbins Insurance Agency	\$3,416	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,276	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,272	1
Prior, Heath I.	Prior Insurance Agency	\$3,196	1
Tolliver, Mickey E.	Tolliver Insurance Agency	\$3,140	1
Daley, Michael A.	Daley Insurance Agency	\$3,090	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,024	1
Gomberg, Alan R.	Gomberg Insurance Agency	\$2,976	1
A.C. Bradbury Insurance Services, Inc.		\$2,928	1
Adler, Jeffrey S.	Adler Insurance Agency	\$2,928	1
All At 1 Insurance Agency of Springfield		\$2,880	1
Harshman, Ronald C.	Harshman Insurance Agency	\$2,844	1
Coburn, Edward	Coburn Insurance Agency	\$2,784	3
Costa, John J.	Agent Services of America	\$2,784	1
Katz, Annette	Katz Insurance Agency	\$2,776	1
Sarbone, Ira	Sarbone Insurance Agency	\$2,700	1
American Eagle Consultants, Inc.		\$2,688	3
Bowes, Barbara N.	Bowes Insurance Agency	\$2,676	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$2,676	1
Natelson, Gerald B.	Natelson Insurance Agency	\$2,551	2
Heller, Mark	Heller Insurance Agency	\$2,532	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

December 22, 2013

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Tantillo, Robert V.	\$19,908	Barta, Devin M.	\$16,104
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Gold Producers (\$10,000 - \$15,000)

Wildgoose, Jevanka J.	\$12,984	Stevens, Ray	\$10,581
Kraus - Bratone, Tracy	\$11,700	Rodriguez, Andrea	\$10,308
Sakharoff, Richard D.	\$11,556	Haft, Gary S.	\$10,128
Sheldon, Paul T.	\$11,544		

Silver Producers (\$5,000 - \$10,000)

Maisto, Stephen	\$9,984	Norgard, Chad M.	\$6,624
Zum Tobel, Marc G.	\$8,842	Senn, Charles J.	\$6,392
Stamper, John W.	\$8,604	Berger, Paul	\$6,368
Le Page, Kenneth L. Jr.	\$8,568	Rosenkrantz, Howard	\$6,316
Klein, Harris L.	\$8,232	Ortez, Philip B. Jr.	\$6,228
Malooley, Michele A.	\$7,816	Borjas, Israel	\$5,892
Kantrowitz, Jay A.	\$7,784	Webster, Larry L.	\$5,724
Ahlbum, Jon	\$7,728	Sachs, Kerry	\$5,688
Brown, Matthew	\$7,296	Washwick, Karl	\$5,420
Chard, Dani L.	\$7,056	Averill, Steven B.	\$5,400
Carreras, Thomas B.	\$7,008	Croft, Sue N.	\$5,304
Ulayyet, Fahed M.	\$6,792	Curran, Senta	\$5,280
Jacobson, Sandy A.	\$6,756	Tornes, Luis	\$5,004
Gratzon, Peter	\$6,672		

Bronze Producers (\$2,500 - \$5,000)

Primack, Neil E.	\$4,764	Daley, Michael A.	\$3,090
London, Claire	\$4,728	Hirsch, Susan J.	\$3,084
Weinfeld, Shia	\$4,668	Wheat, Douglas P.	\$3,072
Scoggins, Edith A.	\$4,663	Concklin, Todd C.	\$3,068
Schwartz, Scott J.	\$4,603	Butler, Aaron	\$3,060
Wiser, Karen A.	\$4,488	Gould, Earle R.	\$3,024
Diaz, Jesus, Jr.	\$4,308	Rose, Vicki A.	\$3,024
Crotts, Frances	\$4,080	Weiss, Marc H.	\$3,024
Holzman, Robert	\$3,948	Gomberg, Alan R.	\$2,976
Green, Jeffrey A.	\$3,900	Adler, Jeffrey S.	\$2,928
Nuzzi, Joseph	\$3,900	Bradbury, A. C.	\$2,928
Rashkin, James A.	\$3,900	Hemingway, Jarred J.	\$2,880
Reisman, Jacob	\$3,900	Manno, Michael	\$2,880
Weiss, Alan D.	\$3,888	Bolt, Noah B.	\$2,871
Malpigli, Frank W.	\$3,624	Keating, Gizella	\$2,868
Gottlieb, Irene R.	\$3,569	Barganier, Brian K.	\$2,844
Gold, Matthew	\$3,564	Bechtold, Edward H. III	\$2,844
Gumora, Helene	\$3,564	Harshman, Ronald C.	\$2,844
Gustafson, Erick S.	\$3,480	Kaskel, Sande	\$2,844
Ahlbum, Tim	\$3,456	Saylor, Dexter R.	\$2,844
Rotenizer, Jennifer	\$3,444	Kempler, Gary S.	\$2,808
Robbins, Philip L.	\$3,416	Warren, Richard E.	\$2,786
Pearce, Douglas E.	\$3,324	Kline, Michael R.	\$2,784
Cortes, Julio C.	\$3,300	Katz, Annette	\$2,776
Kahn, Rachel	\$3,276	Kemp, Kymenski	\$2,760
Zion, Joseph S.	\$3,276	Ortez, Philip M.	\$2,760
Mandel, Abigail	\$3,272	Sarbone, Ira	\$2,700
Kramer, Andrew	\$3,240	Bowes, Barbara N.	\$2,676
Prior, Heath I.	\$3,196	Costanzo, Nicholas P.	\$2,676
Reyes, Gustavo M.	\$3,192	Vertich, Mark	\$2,676
Tolliver, Mickey E.	\$3,140	Heller, Mark	\$2,532
Valenti, Giacomo	\$3,108		